

SP #3 TRACK FOR ACCOUNTABILITY

OKRs
CAN BE REVISED
AND ADAPTED

STARTUP UPDATES GOALS
SLIDED INTO IRRELEVANCE

- MAKE GOALS VISIBLE
- PROMOTE INTERNAL NETWORKING
- SAVE TIME AND MONEY

OKRs
UNIVERSALLY

- Google
- VP
- Email

California STUDY
RECORD THEIR GOALS
43% MORE

DASHBOARD
REAL TIME

(drive book)

WHAT DID I
LEARNED?

OKRs DO NOT
EXPIRE WITH
WORK COMPLETION

OKRs = TO
GET EVERYONE
WORKING ON
THE RIGHT
THING

- GOOGLE 0.70 1.0
- INTEL AVERAGED 62.5

NO SUBORDINATES

HARVARD BUSINESS
MORE EFFECTIVE IF
CAPTION WITH
REFLECTION

THREW A
PARTY WITH
THE TEAM

GATES
FOUNDATION